



### Project Engagement Description

**UNISYS** | Securing Your Tomorrow®



RFP# C000540 IES System Integrator Master Service Agreement

**Coordination of Work**

Below, Bidders should discuss their project experience in terms of the items below:

- include a list of the other prime contractors that were working simultaneously on the software development in the shared system and if there were multiple vendors on the project, how was the Bidder able to coordinate work with other contractors in a shared environment; and
- how many business units (e.g., finance department, agency policy office) or program areas (e.g., SNAP, HEAP) were involved in the project and how the Bidder was able to coordinate between units and program areas.



RFP# C000540 IES System Integrator Master Service Agreement

[Redacted content]

**Methodology**

Below, Bidders should discuss their project experience in terms of the item below:

- if the Bidder was required to adhere to the SDLC as prescribed by the client using client-defined tools, methodologies, and technologies and operating on a client-owned and operated platform, and how the bidder followed client direction in executing the SDLC (please note any instances where the Bidder was required to deviate from the client defined SDLC, the reason for deviation, and whether this action was formally approved by the client).



NEW YORK  
STATE OF  
OPPORTUNITY

## Office of Information Technology Services

### RFP# C000540 IES System Integrator Master Service Agreement

[Redacted content]





RFP# C000540 IES System Integrator Master Service Agreement

<b>Project Engagement #:</b>	LA-L1L3
<b>Project Engagement Name:</b>	[REDACTED]
<b>Client Name(s):</b>	[REDACTED]
<b>Dates (month/year) of Experience (including date the engagement started and ended or is scheduled to end):</b>	[REDACTED]
<b>This project experience is related to <u>Lot Number (s)</u>:</b>	[REDACTED]
<b>Client Contact Name and Title:</b>	[REDACTED]
<b>Phone #:</b>	[REDACTED]
<b>Email:</b>	[REDACTED]
<p>For Lot Specific Experience, Bidders should include a discussion of how the Bidder's approach to each engagement has been successful with clients in the past associated with each Lot(s) for which it is bidding. In the spaces below, Bidders must provide narratives with related information including project-specific scope, particularly noting any health and human services aspects of the project and including, but not limited to, the project's: budget, actual cost, staffing resources, status, and risks (and mitigation strategies).</p>	
<p style="text-align: center;"><b>Lot Specific Experience</b></p>	
<p>Bidders must include Lot-specific experience in the narrative below related to Lot 1: experience as the prime contractor on an eligibility, enrollment, and/or case management IT project.</p>	
<p>[REDACTED]</p>	
<p>Bidders must include Lot-specific experience in the narrative below related to Lot 2: experience as the prime contractor on reports and analytics IT project.</p>	
<p>[REDACTED]</p>	
<p>Bidders must include Lot-specific experience in the narrative below related to Lot 3: experience as the prime contractor on a financial management IT project.</p>	



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[REDACTED]

[REDACTED]

[REDACTED]

Bidders must include Lot-specific experience in the narrative below related to Lot 4: experience as the prime contractor on a public sector fair hearings or appeals IT project.

[REDACTED]

**Scope, Schedule and Budget**

Below, Bidders should discuss their project experience in terms of the items below:

a description of the Project Engagement, including its scope, noting any health and human services aspect of the project; whether or not the project has been completed or the current deployment schedule if the project is not completed; the success of the project measured by: on-time, on-budget delivery from the scope, schedule, and budget agreed to by client at the kickoff/formal initiation; the client's ability to manage Bidder identified risks and the success of any such risk mitigation; and the number and value of approved Bidder requested change orders, if any; the overall estimated cost at initiation and actual cost if complete (estimated if not complete) and if/how the Bidder was able to achieve deliverables within the projects' budget; and a description of the Bidder's staffing resources originally projected to be required to complete the project and the staffing resources ultimately deployed if the project is completed or planned to be deployed if the project is not yet completed and how, if any, change requests were approved by the client.



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[Redacted content]







**RFP# C000540 IES System Integrator Master Service Agreement****Project Benefits**

[REDACTED]

- [REDACTED]
- [REDACTED]
- [REDACTED]
- [REDACTED]

**Coordination of Work**

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- include a list of the other prime contractors that were working simultaneously on the software development in the shared system and if there were multiple vendors on the project, how was the Bidder able to coordinate work with other contractors in a shared environment; and
- how many business units (e.g., finance department, agency policy office) or program areas (e.g., SNAP, HEAP) were involved in the project and how the Bidder was able to coordinate between units and program areas.

[REDACTED]

**Methodology**

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[REDACTED]



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<b>Project Engagement #:</b>	HEART-EEDSS-L1
<b>Project Engagement Name:</b>	[REDACTED]
<b>Client Name(s):</b>	[REDACTED]
<b>Dates (month/year) of Experience (including date the engagement started and ended or is scheduled to end):</b>	[REDACTED] [REDACTED] [REDACTED]
<b>This project experience is related to <u>Lot Number (s)</u>:</b>	1
<b>Client Contact Name and Title:</b>	[REDACTED] [REDACTED]
<b>Phone #:</b>	[REDACTED]
<b>Email:</b>	[REDACTED]
<p>For Lot Specific Experience, Bidders should include a discussion of how the Bidder's approach to each engagement has been successful with clients in the past associated with each Lot(s) for which it is bidding. In the spaces below, Bidders must provide narratives with related information including project-specific scope, particularly noting any health and human services aspects of the project and including, but not limited to, the project's: budget, actual cost, staffing resources, status, and risks (and mitigation strategies).</p>	
<p style="text-align: center;"><b>Lot Specific Experience</b></p> <p>Bidders must include Lot-specific experience in the narrative below related to Lot 1: experience as the prime contractor on an eligibility, enrollment, and/or case management IT project.</p>	







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**Scope, Schedule and Budget**

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[illegible]



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[Redacted content]

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[Redacted]

[Redacted]

[Redacted]

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[Redacted]

[Redacted]

[Redacted]



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<b>Project Engagement #:</b>	NSBR-L1
<b>Project Engagement Name:</b>	[REDACTED]
<b>Client Name(s):</b>	[REDACTED]
<b>Dates (month/year) of Experience (including date the engagement started and ended or is scheduled to end):</b>	[REDACTED]
<b>This project experience is related to Lot Number (s):</b>	1
<b>Client Contact Name and Title:</b>	[REDACTED] [REDACTED]
<b>Phone #:</b>	[REDACTED]
<b>Email:</b>	[REDACTED]
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<p>Bidders must include Lot-specific experience in the narrative below related to Lot 2: experience as the prime contractor on reports and analytics IT project.</p> <p>[REDACTED]</p>	
<p>Bidders must include Lot-specific experience in the narrative below related to Lot 3: experience as the prime contractor on a financial management IT project.</p> <p>[REDACTED]</p>	
<p>Bidders must include Lot-specific experience in the narrative below related to Lot 4: experience as the prime contractor on a public sector fair hearings or appeals IT project.</p> <p>[REDACTED]</p>	





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[REDACTED]
[REDACTED]
[REDACTED]
[REDACTED]





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<b>Project Engagement #:</b>	CoA-L1
<b>Project Engagement Name:</b>	[REDACTED]
<b>Client Name(s):</b>	[REDACTED]
<b>Dates (month/year) of Experience (including date the engagement started and ended or is scheduled to end):</b>	[REDACTED]
<b>This project experience is related to <u>Lot Number (s)</u>:</b>	1
<b>Client Contact Name and Title:</b>	[REDACTED] [REDACTED]
<b>Phone #:</b>	[REDACTED]
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<p>Bidders must include Lot-specific experience in the narrative below related to Lot 2: experience as the prime contractor on reports and analytics IT project.</p> <p>[REDACTED]</p>	
<p>Bidders must include Lot-specific experience in the narrative below related to Lot 3: experience as the prime contractor on a financial management IT project.</p> <p>[REDACTED]</p>	
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[Redacted content]





RFP# C000540 IES System Integrator Master Service Agreement

<b>Project Engagement #:</b>	CBP-L2
<b>Project Engagement Name:</b>	[REDACTED]
<b>Client Name(s):</b>	[REDACTED]
<b>Dates (month/year) of Experience (including date the engagement started and ended or is scheduled to end):</b>	[REDACTED]
<b>This project experience is related to <u>Lot Number (s)</u>:</b>	1
<b>Client Contact Name and Title:</b>	[REDACTED]
<b>Phone #:</b>	[REDACTED]
<b>Email:</b>	[REDACTED]
<p>For Lot Specific Experience, Bidders should include a discussion of how the Bidder's approach to each engagement has been successful with clients in the past associated with each Lot(s) for which it is bidding. In the spaces below, Bidders must provide narratives with related information including project-specific scope, particularly noting any health and human services aspects of the project and including, but not limited to, the projects: budget, actual cost, staffing resources, status, and risks (and mitigation strategies).</p>	
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[REDACTED]	
<p>Bidders must include Lot-specific experience in the narrative below related to <b>Lot 2</b>: experience as the prime contractor on reports and analytics IT project.</p>	
[REDACTED]	
<p>Bidders must include Lot-specific experience in the narrative below related to <b>Lot 3</b>: experience as the prime contractor on a financial management IT project.</p>	
[REDACTED]	
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Not applicable for this project.

**Scope, Schedule and Budget**

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[Redacted content]





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[REDACTED]

[REDACTED]

[REDACTED]

[REDACTED]

**Coordination of Work**

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[REDACTED]

[REDACTED]





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[Redacted content]



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<b>Project Engagement #:</b>	BIAL-L2
<b>Project Engagement Name:</b>	[REDACTED]
<b>Client Name(s):</b>	[REDACTED]
<b>Dates (month/year) of Experience (including date the engagement started and ended or is scheduled to end):</b>	[REDACTED]
<b>This project experience is related to <u>Lot Number (s)</u>:</b>	1
<b>Client Contact Name and Title:</b>	[REDACTED]
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[Redacted content]



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<b>Project Engagement #:</b>	OH-L2
<b>Project Engagement Name:</b>	[REDACTED]
<b>Client Name(s):</b>	[REDACTED]
<b>Dates (month/year) of Experience (including date the engagement started and ended or is scheduled to end):</b>	[REDACTED] [REDACTED] [REDACTED] [REDACTED]
<b>This project experience is related to Lot Number (s):</b>	[REDACTED]
<b>Client Contact Name and Title:</b>	[REDACTED]
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<div></div>
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<p style="text-align: center;"><b>Scope, Schedule and Budget</b></p> <p>Below, Bidders should discuss their project experience in terms of the items below:</p> <ul style="list-style-type: none"><li>- a description of the Project Engagement, including its scope, noting any health and human services aspect of the project;</li><li>- whether or not the project has been completed or the current deployment schedule if the project is not completed;</li><li>- the success of the project measured by: on-time, on-budget delivery from the scope, schedule, and budget agreed to by client at the kickoff/formal initiation; the client's ability to manage Bidder identified risks and the success of any such risk mitigation; and the number and value of approved Bidder requested change orders, if any;</li><li>- the overall estimated cost at initiation and actual cost if complete (estimated if not complete) and if/how the Bidder was able to achieve deliverables within the projects' budget; and</li><li>- a description of the Bidder's staffing resources originally projected to be required to complete the project and the staffing resources ultimately deployed if the project is completed or planned to be deployed if the project is not yet completed and how, if any, change requests were approved by the client.</li></ul>





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- include a list of the other prime contractors that were working simultaneously on the software development in the shared system and if there were multiple vendors on the project, how was the Bidder able to coordinate work with other contractors in a shared environment; and
- how many business units (e.g., finance department, agency policy office) or program areas (e.g., SNAP, HEAP) were involved in the project and how the Bidder was able to coordinate between units and program areas.





RFP# C000540 IES System Integrator Master Service Agreement

<b>Project Engagement #:</b>	ACOL-L3
<b>Project Engagement Name:</b>	[REDACTED]
<b>Client Name(s):</b>	[REDACTED]
<b>Dates (month/year) of Experience (including date the engagement started and ended or is scheduled to end):</b>	[REDACTED]
<b>This project experience is related to <u>Lot Number (s)</u>:</b>	1
<b>Client Contact Name and Title:</b>	[REDACTED]
<b>Phone #:</b>	[REDACTED]
<b>Email:</b>	[REDACTED]
<p>For Lot Specific Experience, Bidders should include a discussion of how the Bidder's approach to each engagement has been successful with clients in the past associated with each Lot(s) for which it is bidding. In the spaces below, Bidders must provide narratives with related information including project-specific scope, particularly noting any health and human services aspects of the project and including, but not limited to, the project's: budget, actual cost, staffing resources, status, and risks (and mitigation strategies).</p>	
<p style="text-align: center;"><b>Lot Specific Experience</b></p> <p>Bidders must include Lot-specific experience in the narrative below related to <b>Lot 1</b>: experience as the prime contractor on an eligibility, enrollment, and/or case management IT project.</p> <p>-</p> <p>[REDACTED]</p>	
<p>Bidders must include Lot-specific experience in the narrative below related to <b>Lot 2</b>: experience as the prime contractor on reports and analytics IT project.</p> <p>[REDACTED]</p>	
<p>Bidders must include Lot-specific experience in the narrative below related to <b>Lot 3</b>: experience as the prime contractor on a financial management IT project.</p>	





RFP# C000540 IES System Integrator Master Service Agreement

[Redacted content]

Bidders must include Lot-specific experience in the narrative below related to **Lot 4**: experience as the prime contractor on a public sector fair hearings or appeals IT project.

[Redacted content]

**Scope, Schedule and Budget**

Below, Bidders should discuss their project experience in terms of the items below:

- a description of the Project Engagement, including its scope, noting any health and human services aspect of the project;
- whether or not the project has been completed or the current deployment schedule if the project is not completed;
- the success of the project measured by: on-time, on-budget delivery from the scope, schedule, and budget agreed to by client at the kickoff/formal initiation; the client's ability to manage Bidder identified risks and the success of any such risk mitigation; and the number and value of approved Bidder requested change orders, if any;
- the overall estimated cost at initiation and actual cost if complete (estimated if not complete) and if/how the Bidder was able to achieve deliverables within the projects' budget; and
- a description of the Bidder's staffing resources originally projected to be required to complete the project and the staffing resources ultimately deployed if the project is completed or planned to be deployed if the project is not yet completed and how, if any, change requests were approved by the client.



RFP# C000540 IES System Integrator Master Service Agreement





RFP# C000540 IES System Integrator Master Service Agreement

[Redacted content]

**Coordination of Work**

Below, Bidders should discuss their project experience in terms of the items below:

- include a list of the other prime contractors that were working simultaneously on the software development in the shared system and if there were multiple vendors on the project, how was the Bidder able to coordinate work with other contractors in a shared environment; and
- how many business units (e.g., finance department, agency policy office) or program areas (e.g., SNAP, HEAP) were involved in the project and how the Bidder was able to coordinate between units and program areas.



RFP# C000540 IES System Integrator Master Service Agreement

[Redacted content]

Methodology

Below, Bidders should discuss their project experience in terms of the item below:

- if the Bidder was required to adhere to the SDLC as prescribed by the client using client-defined tools, methodologies, and technologies and operating on a client-owned and operated platform, and how the bidder followed client direction in executing the SDLC (please note any instances where the Bidder was required to deviate from the client defined SDLC, the reason for deviation, and whether this action was formally approved by the client).

[Redacted content]





RFP# C000540 IES System Integrator Master Service Agreement

<b>Project Engagement #:</b>	FDIC-L3
<b>Project Engagement Name:</b>	[REDACTED]
<b>Client Name(s):</b>	[REDACTED]
<b>Dates (month/year) of Experience (including date the engagement started and ended or is scheduled to end):</b>	[REDACTED]
<b>This project experience is related to <u>Lot Number (s)</u>:</b>	1
<b>Client Contact Name and Title:</b>	[REDACTED]
<b>Phone #:</b>	[REDACTED]
<b>Email:</b>	[REDACTED]
<p>For Lot Specific Experience, Bidders should include a discussion of how the Bidder's approach to each engagement has been successful with clients in the past associated with each Lot(s) for which it is bidding. In the spaces below, Bidders must provide narratives with related information including project-specific scope, particularly noting any health and human services aspects of the project and including, but not limited to, the project's: budget, actual cost, staffing resources, status, and risks (and mitigation strategies).</p>	
<p style="text-align: center;"><b>Lot Specific Experience</b></p> <p>Bidders must include Lot-specific experience in the narrative below related to <b>Lot 1</b>: experience as the prime contractor on an eligibility, enrollment, and/or case management IT project.</p> <p>[REDACTED]</p>	
<p>Bidders must include Lot-specific experience in the narrative below related to <b>Lot 2</b>: experience as the prime contractor on reports and analytics IT project.</p> <p>[REDACTED]</p>	
<p>Bidders must include Lot-specific experience in the narrative below related to <b>Lot 3</b>: experience as the prime contractor on a financial management IT project.</p> <p>[REDACTED]</p>	
<p>Bidders must include Lot-specific experience in the narrative below related to <b>Lot 4</b>: experience as the prime contractor on a public sector fair hearings or appeals IT project.</p>	



**RFP# C000540 IES System Integrator Master Service Agreement**



**Scope, Schedule and Budget**

Below, Bidders should discuss their project experience in terms of the items below:

- a description of the Project Engagement, including its scope, noting any health and human services aspect of the project;
- whether or not the project has been completed or the current deployment schedule if the project is not completed;
- the success of the project measured by: on-time, on-budget delivery from the scope, schedule, and budget agreed to by client at the kickoff/formal initiation; the client's ability to manage Bidder identified risks and the success of any such risk mitigation; and the number and value of approved Bidder requested change orders, if any;
- the overall estimated cost at initiation and actual cost if complete (estimated if not complete) and if/how the Bidder was able to achieve deliverables within the projects' budget; and
- a description of the Bidder's staffing resources originally projected to be required to complete the project and the staffing resources ultimately deployed if the project is completed or planned to be deployed if the project is not yet completed and how, if any, change requests were approved by the client.



RFP# C000540 IES System Integrator Master Service Agreement

[Redacted content]





RFP# C000540 IES System Integrator Master Service Agreement

[Redacted content]

**Coordination of Work**

Below, Bidders should discuss their project experience in terms of the items below:

- include a list of the other prime contractors that were working simultaneously on the software development in the shared system and if there were multiple vendors on the project, how was the Bidder able to coordinate work with other contractors in a shared environment; and
- how many business units (e.g., finance department, agency policy office) or program areas (e.g., SNAP, HEAP) were involved in the project and how the Bidder was able to coordinate between units and program areas.

[illegible]







**RFP# C000540 IES System Integrator Master Service Agreement**

Bidders must include Lot-specific experience in the narrative below related to Lot 2: experience as the prime contractor on reports and analytics IT project.

[Redacted]

Bidders must include Lot-specific experience in the narrative below related to Lot 3: experience as the prime contractor on a financial management IT project.

[Redacted]

Bidders must include Lot-specific experience in the narrative below related to Lot 4: experience as the prime contractor on a public sector fair hearings or appeals IT project.

[Redacted]

**Scope, Schedule and Budget**

Below, Bidders should discuss their project experience in terms of the items below:

- a description of the Project Engagement, including its scope, noting any health and human services aspect of the project;
- whether or not the project has been completed or the current deployment schedule if the project is not completed;
- the success of the project measured by: on-time, on-budget delivery from the scope, schedule, and budget agreed to by client at the kickoff/formal initiation; the client's ability to manage Bidder identified risks and the success of any such risk mitigation; and the number and value of approved Bidder requested change orders, if any;
- the overall estimated cost at initiation and actual cost if complete (estimated if not complete) and if/how the Bidder was able to achieve deliverables within the projects' budget; and
- a description of the Bidder's staffing resources originally projected to be required to complete the project and the staffing resources ultimately deployed if the project is completed or planned to be deployed if the project is not yet completed and how, if any, change requests were approved by the client.

[illegible]



RFP# C000540 IES System Integrator Master Service Agreement

[Redacted content]

**Coordination of Work**

Below, Bidders should discuss their project experience in terms of the items below:

- include a list of the other prime contractors that were working simultaneously on the software development in the shared system and if there were multiple vendors on the project, how was the Bidder able to coordinate work with other contractors in a shared environment; and
- how many business units (e.g., finance department, agency policy office) or program areas (e.g., SNAP, HEAP) were involved in the project and how the Bidder was able to coordinate between units and program areas.





RFP# C000540 IES System Integrator Master Service Agreement

[Redacted]

Methodology

Below, Bidders should discuss their project experience in terms of the item below:

- if the Bidder was required to adhere to the SDLC as prescribed by the client using client-defined tools, methodologies, and technologies and operating on a client-owned and operated platform, and how the bidder followed client direction in executing the SDLC (please note any instances where the Bidder was required to deviate from the client defined SDLC, the reason for deviation, and whether this action was formally approved by the client).

[Redacted]



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**PART 6: PROJECT STAFFING**

ITS expects that Contractors will identify and propose staff with skill sets and experience specific to each Assignment. The names and qualifications of proposed staff members will be submitted and evaluated as part of any Response. Within its response to this RFP, the Bidder, at this part of its Technical Proposal, must address the following, not to exceed twenty (20) pages:

1. The Bidder's overall organizational capacity and skills development processes for ensuring success in general;
2. The Bidder's ability to manage appropriate levels of staffing on a project, including the removal and replacement of specific staff;
3. The Bidder's organizational capacity and skills development processes specifically regarding the job titles listed in Appendix L to fill, and as necessary replace, individuals on projects; and
4. An explanation of the how the Bidder handles knowledge transfer and transition continuously on a long-term project and indicate whether or not its proposed approach to handle knowledge transfer and/or transition will differ from how it currently handles those factors should the Bidder be awarded a contract resulting from this RFP.

The Bidder will be scored based upon its responses to the above criteria.



**RFP# C000540 IES System Integrator Master Service Agreement**

1. The Bidder's overall organizational capacity and skills development processes for ensuring success in general;

**Unisys Response:**

Unisys recognizes that State of New York requires a low-risk partner that has extensive technical resources and proven systems integration expertise.

[REDACTED]

[REDACTED]

[REDACTED]

[REDACTED]

[REDACTED]

[REDACTED]

[REDACTED]

[REDACTED]

[REDACTED]



RFP# C000540 IES System Integrator Master Service Agreement

[REDACTED]

[REDACTED]

[REDACTED]

[REDACTED]

[REDACTED]

[REDACTED]

Mixed  
Siloed  
B





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[REDACTED]

- [REDACTED]
- [REDACTED]
- [REDACTED]
- [REDACTED]
- [REDACTED]

[REDACTED]

[REDACTED]

[REDACTED]

[REDACTED]

[REDACTED]

[REDACTED]



RFP# C000540 IES System Integrator Master Service Agreement

[REDACTED]

[REDACTED]

[REDACTED]

[REDACTED]

2. The Bidder's ability to manage appropriate levels of staffing on a project, including the removal and replacement of specific staff;

[REDACTED]

[REDACTED]

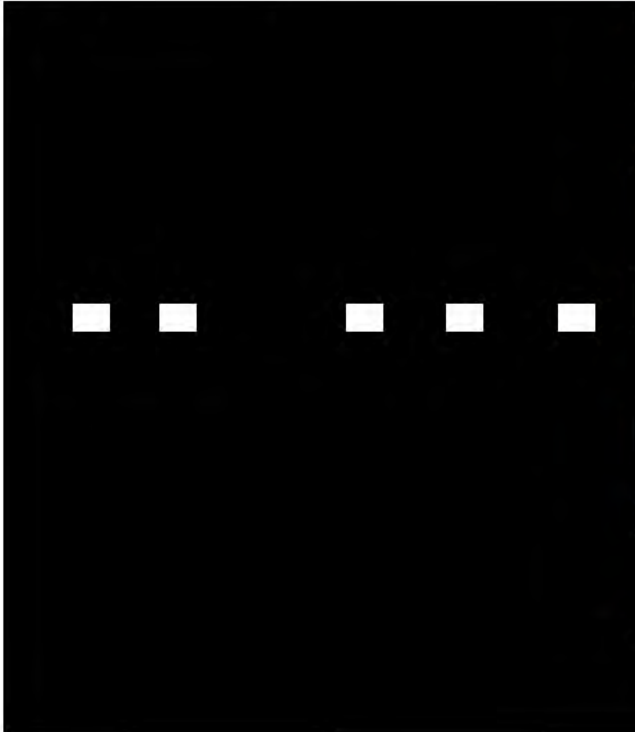
[REDACTED]

[REDACTED]		[REDACTED]
[REDACTED]	[REDACTED]	[REDACTED]
[REDACTED]	[REDACTED]	[REDACTED]
[REDACTED]	[REDACTED]	[REDACTED]

**RFP# C000540 IES System Integrator Master Service Agreement**

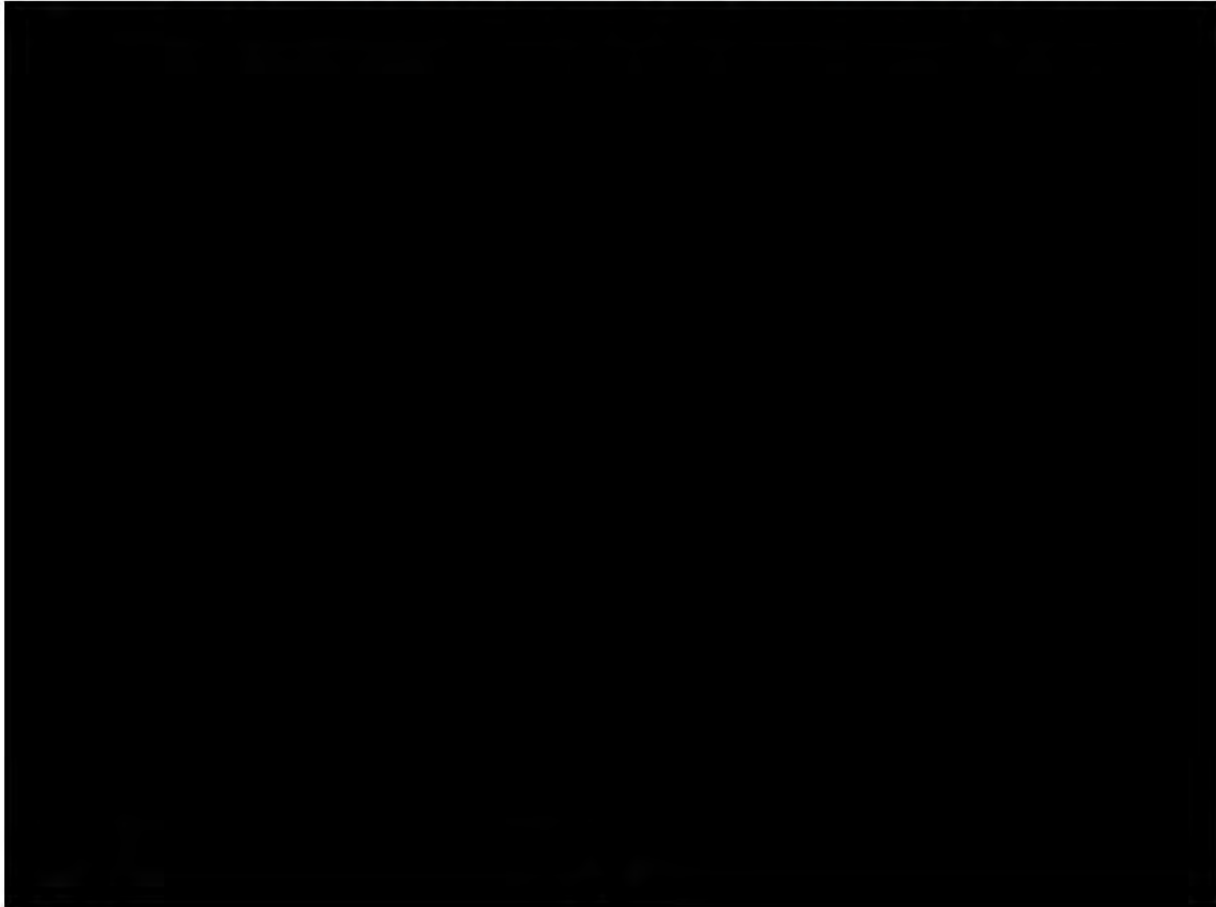
 







RFP# C000540 IES System Integrator Master Service Agreement



■ [Redacted]

[Redacted]

[Redacted]

■ [Redacted]

■ [Redacted]

■ [Redacted]

■ [Redacted]

[Redacted]



RFP# C000540 IES System Integrator Master Service Agreement

[REDACTED]

[REDACTED]

- [REDACTED]
- [REDACTED]

[REDACTED]

- [REDACTED]

[REDACTED]

[REDACTED]

[REDACTED]

[REDACTED]



RFP# C000540 IES System Integrator Master Service Agreement

[REDACTED]

[REDACTED]

[REDACTED]

[REDACTED]

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**RFP# C000540 IES System Integrator Master Service Agreement**

[REDACTED]

[REDACTED]

[REDACTED]



RFP# C000540 IES System Integrator Master Service Agreement

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[REDACTED]

[REDACTED]

[REDACTED]

[REDACTED]

[REDACTED]

[REDACTED]



RFP# C000540 IES System Integrator Master Service Agreement

[REDACTED]

[REDACTED]

[REDACTED]

[REDACTED]

[REDACTED]

3. The Bidder's organizational capacity and skills development processes specifically regarding the job titles listed in appendix I to fill, and as necessary replace, individuals on projects

[REDACTED]

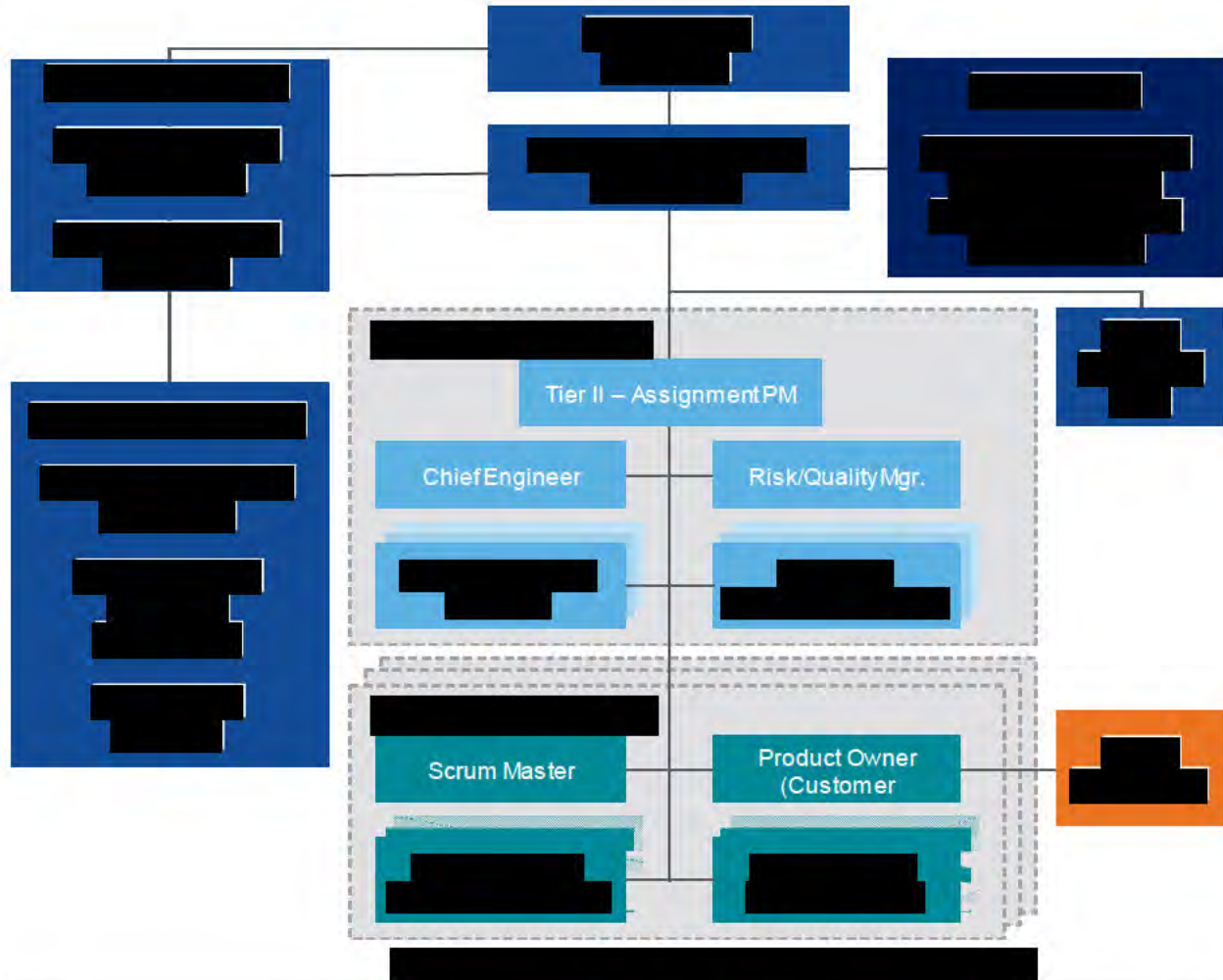
[REDACTED]

[REDACTED]

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[REDACTED]

RFP# C000540 IES System Integrator Master Service Agreement







RFP# C000540 IES System Integrator Master Service Agreement

[REDACTED]

[REDACTED]

[REDACTED]

[REDACTED]

[REDACTED]

[REDACTED]

[REDACTED]



RFP# C000540 IES System Integrator Master Service Agreement

[REDACTED]

[REDACTED]

[REDACTED]

4. An explanation of the how the bidder handles knowledge transfer and transition continuously on a long-term project and indicate whether or not its proposed approach to handle knowledge transfer and/or transition will differ from how it currently handles those factors should the bidder be awarded a contract resulting from this RFP.

Unisys Response:

[REDACTED]

[REDACTED]

- [REDACTED]
- [REDACTED]
- [REDACTED]
- [REDACTED]
- [REDACTED]
- [REDACTED]

[REDACTED]

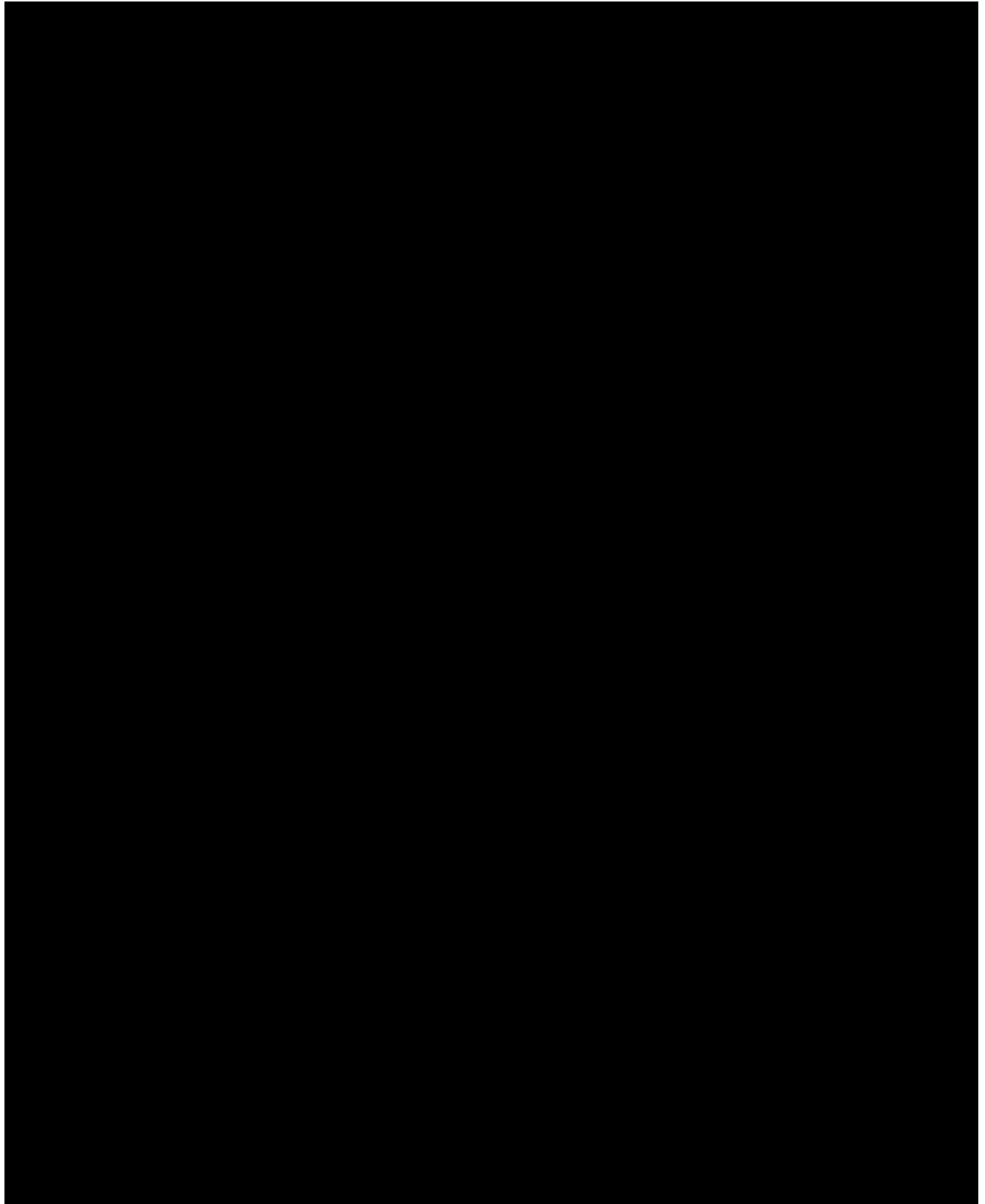
- [REDACTED]
- [REDACTED]
- [REDACTED]
- [REDACTED]
- [REDACTED]

[REDACTED]

[REDACTED]



**RFP# C000540 IES System Integrator Master Service Agreement**





RFP# C000540 IES System Integrator Master Service Agreement

[REDACTED]

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I [REDACTED]

I [REDACTED]





RFP# C000540 IES System Integrator Master Service Agreement

[REDACTED]

[REDACTED]

[REDACTED]

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[REDACTED]

[REDACTED]

[REDACTED]

[REDACTED]

[REDACTED]

[REDACTED]



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ATTACHMENT 17- KEY SUBCONTRACTOR INFORMATION

Corporate/Business Background of Subcontractor

(Note: Key Subcontractors proposed by a Bidder, if any, will not be separately scored)

At this part of its Technical Proposal, using the tables provide below, the Bidder must identify all Key Subcontractors, if any, that the Bidder will be subcontracting with to provide Project Services. If the Bidder will not be subcontracting with any Key Subcontractor(s) to provide Project Services, the Bidder should provide a statement to that affect at this part of its Technical Proposal.

Unisys Response:

Not applicable. Unisys will not be using a subcontractor.

Note: copy and complete this section for each subcontractor proposed

Subcontractor Company Information

Company Name	
Company Address	
Subcontractor's Legal Form	<input type="checkbox"/> Corporation <input type="checkbox"/> Partnership <input type="checkbox"/> Sole Proprietorship <input type="checkbox"/> Other
Parent Company	
Affiliates	
Other Locations/ Branches (if any)	

Subcontractor's Primary Contact

Name, Title	
Address	
Email Address	
Telephone Number	

Subcontractor Profile

Description of the company's corporate profile core business	
--	--



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Service Offerings	Description of service	Year(s) service was provided (ex. 2005 to present)

History of Working with Proposed Subcontractor

If subcontractors are part of the Bidder's Proposal, engagement descriptions may include engagements conducted by the subcontractor(s). The description of Bidder's prior experience shall include information about its history working with the proposed subcontractors (e.g., nature of relationship, number of engagements worked together, duration of engagements, budget of engagement, percent split between the Bidder/subcontractor).

Number of engagements worked together:

Engagement 1 - Describe nature of relationship	Start Date	End Date	Engagement budget	Number and type of staff involved	Percent budget split between Bidder/Subcontractor
---	------------	----------	----------------------	---	---

Engagement 2 - Describe nature of relationship	Start Date	End Date	Engagement budget	Number and type of staff involved	Percent budget split between Bidder/Subcontractor
---	------------	----------	----------------------	---	---

Engagement 3 - Describe nature of relationship	Start Date	End Date	Engagement budget	Number and type of staff involved	Percent budget split between Bidder/Subcontractor
---	------------	----------	----------------------	---	---



## Office of Information Technology Services

### RFP # C000540 IES System Integrator Master Service Agreement Attachment 18 – Bidder References

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#### **Bidder References**

For each Lot covered by the Bidder's Proposal, the Bidder must provide at least one but not more than three (3) client experience(s) (i.e., active project or an engagement concluded within the past year) (hereinafter "Bidder Reference") in the format specified herein. Bidder References must be signed by the client and should reflect the Bidder's ability to provide services of similar scope to the Lot for which the reference is being provided and of similar size and complexity to that as set forth herein this RFP for the Lot for which the reference is being provided.

**(Note: bidder references will not be separately evaluated and scored.)**

**RETURN THIS PAGE AS PART OF RFP RESPONSE**





## Office of Information Technology Services

**RFP # C000540 IES System Integrator Master Service  
Agreement  
Attachment 18 – Bidder References**

---

**Bidder Name: Unisys Corporation**

[REDACTED]

[REDACTED]

[REDACTED]

Bidder Reference # 1
[REDACTED]

**RETURN THIS PAGE AS PART OF RFP RESPONSE**



## Office of Information Technology Services

### RFP # C000540 IES System Integrator Master Service Agreement

#### Attachment 18 – Bidder References

**Bidder Name: Unisys Corporation**



Bidder Reference # 2			
Name of the Bidder:			
Name of the Client Firm:			
Project Reference #:			
Briefly describe the type and scope of services of the engagement (include role and relevance to this RFP).			
Engagement Budget:			
Engagement term:	Start Date: (Month/Year)		End Date: (Month/Year)
Client Contact Name and Title:			
Phone Number:		Email:	
Client Signature and Date			Date:

**RETURN THIS PAGE AS PART OF RFP RESPONSE**



## Office of Information Technology Services

### RFP # C000540 IES System Integrator Master Service Agreement

#### Attachment 18 – Bidder References

**Bidder Name: Unisys Corporation**



Bidder Reference # 3			
Name of the Bidder:	[Redacted]		
Name of the Client Firm:	[Redacted]		
Project Reference #:	[Redacted]		
Briefly describe the type and scope of services of the engagement (include role and relevance to this RFP).	[Redacted]		
Engagement Budget:	Confidential		
Engagement term:	Start Date: (Month/Year)	[Redacted]	End Date: (Month/Year)
Client Contact Name and Title:	[Redacted]		
Phone Number:	[Redacted]	Email:	[Redacted]
Client Signature and Date	[Redacted]		Date: [Redacted]

**RETURN THIS PAGE AS PART OF RFP RESPONSE**



## Office of Information Technology Services

### RFP # C000540 IES System Integrator Master Service Agreement

#### Attachment 18 – Bidder References

**Bidder Name: Unisys Corporation**

Bidder Reference # 1			
Name of the Bidder:	[REDACTED]		
Name of the Client Firm:	[REDACTED]		
Project Reference #:	[REDACTED]		
Briefly describe the type and scope of services of the engagement (include role and relevance to this RFP).	[REDACTED]		
Engagement Budget:	T [REDACTED]		
Engagement term:	Start Date: (Month/Year)	[REDACTED]	End Date: (Month/Year)
Client Contact	[REDACTED]		

**RETURN THIS PAGE AS PART OF RFP RESPONSE**





## Office of Information Technology Services

**RFP # C000540 IES System Integrator Master Service  
Agreement  
Attachment 18 – Bidder References**

---

Bidder Reference # 1			
Name of the Bidder:	[REDACTED]		
Name of the Client Firm:	[REDACTED]		
Name and Title:	[REDACTED]		
Phone Number:	[REDACTED]	Email:	[REDACTED]
Client Signature and Date	[REDACTED]		Date: [REDACTED]

**RETURN THIS PAGE AS PART OF RFP RESPONSE**



## Office of Information Technology Services

### RFP # C000540 IES System Integrator Master Service Agreement

#### Attachment 18 – Bidder References

**Bidder Name: Unisys Corporation**

Bidder Reference # 2			
Name of the Bidder:	[REDACTED]		
Name of the Client Firm:	[REDACTED]		
Project Reference #:	[REDACTED]		
Briefly describe the type and scope of services of the engagement (include role and relevance to this RFP).	[REDACTED]		
Engagement Budget:	[REDACTED]		
Engagement term:	Start Date: (Month/Year)	[REDACTED]	End Date: (Month/Year)
Client Contact Name and Title:	[REDACTED]		
Phone Number:	[REDACTED]	Email:	[REDACTED]
Client Signature and Date	[REDACTED]		Date: [REDACTED]

**RETURN THIS PAGE AS PART OF RFP RESPONSE**



## Office of Information Technology Services

### RFP # C000540 IES System Integrator Master Service Agreement

#### Attachment 18 – Bidder References

**Bidder Name: Unisys Corporation**



Bidder Reference # 1			
Name of the Bidder:	[REDACTED]		
Name of the Client Firm:	[REDACTED]		
Project Reference #:	[REDACTED]		
Briefly describe the type and scope of services of the engagement (include role and relevance to this RFP).	[REDACTED]		
Engagement Budget:	[REDACTED]		
Engagement term:	Start Date: (Month/Year)	[REDACTED]	End Date: (Month/Year)
Client Contact Name and Title:	[REDACTED]		
Phone Number:	[REDACTED]	Email:	[REDACTED]
Client Signature and Date	[REDACTED]		Date: [REDACTED]

**RETURN THIS PAGE AS PART OF RFP RESPONSE**



## Office of Information Technology Services

### RFP # C000540 IES System Integrator Master Service Agreement

#### Attachment 18 – Bidder References

**Bidder Name: Unisys Corporation**

**Lot #: 3 : Financial Management and Provider Management**

Bidder Reference # 2			
Name of the Bidder:	[REDACTED]		
Name of the Client Firm:	[REDACTED]		
Project Reference #:	[REDACTED]		
Briefly describe the type and scope of services of the engagement (include role and relevance to this RFP).	[REDACTED]		
Engagement Budget:	[REDACTED]		
Engagement term:	Start Date: (Month/Year)	[REDACTED]	End Date: (Month/Year)
Client Contact Name and Title:	[REDACTED]		
Phone Number:	[REDACTED]	Email:	[REDACTED]
Client Signature and Date	[REDACTED]		Date: [REDACTED]

**RETURN THIS PAGE AS PART OF RFP RESPONSE**



**CERTIFIED COPY OF RESOLUTIONS**  
**of the**  
**BOARD OF DIRECTORS**  
**of**  
**UNISYS CORPORATION**

I, Lara C. Novino, Assistant Secretary of Unisys Corporation, a Delaware corporation, do hereby certify that the following is a true and correct copy of resolutions duly adopted at a regular meeting of the Board of Directors of said Corporation held on September 27, 1990, which on the date hereof remain in full force and effect:

Bids, Proposals, and Contracts:

RESOLVED, that the officers of the Corporation at the level of elected Vice President or above be, and each of them hereby is, authorized and empowered, in the name and on behalf of the Corporation, to make, execute, enter into and deliver bids, proposals and contracts for the selling, leasing, licensing, supplying, performing, and delivering of computer products (including, without limitation, hardware and system software incorporated therein, application software, parts and supplies), systems and other services, other products and goods of the Corporation (whether or not manufactured or developed by the Corporation or others) to any customer, governmental or otherwise; and further

RESOLVED, that the officers of the Corporation above the level of elected Vice President be, and each of them hereby is, authorized and empowered, in the name and on behalf of the Corporation, to delegate the authority granted by the foregoing resolution to additional officers and/or employees of the Corporation, or to revoke any such delegation previously granted, which delegation, or revocation thereof, shall become effective when it is filed in writing with the Secretary of the Corporation; and further

RESOLVED, that the Secretary or any Assistant Secretary of the Corporation be, and each of them hereby is, authorized and empowered to certify, to any entity or person, the authority granted to any officer or employee of the Corporation pursuant to the foregoing resolutions, with such certification constituting conclusive evidence, binding upon the Corporation, of the authority of such officer or employee to make, execute, enter into or deliver the bids, proposals or contracts referred to in the foregoing resolutions.

I further certify that, on the date hereof, Ron Sautter, Client Executive, has been duly delegated authority to sign customer proposals and contracts on behalf of Unisys Corporation in the United States.

---

IN WITNESS WHEREOF, I have hereunto set my hand and affixed the seal of said Corporation this 14th day of January, 2020.

---

  
Assistant Secretary

[certcopy.res\bidspro.con]