

EXHIBIT 9
Oracle Consulting Rate Cards

Exhibit - 9 Oracle Consulting Rate Cards

Oracle Consulting Job Title	Grade Level	NYS Classification	Commercial Hourly List Rate	Hourly Rate For Transactions Up to \$500K	Hourly Rate For Transactions > \$500K
Sr. Practice/Tech Director	9	Project Manager III	\$ 484.00	\$ 329.00	\$ 315.00
Practice/Tech Director	8	Project Manager III	\$ 440.00	\$ 299.00	\$ 275.00
Practice/Tech Manager	7	Project Manager II Project Manager III Specialist III	\$ 379.50	\$ 258.00	\$ 230.00
Managing Principal	6M	Specialist II Specialist III Project Manager II	\$ 352.00	\$ 236.00	\$ 210.00
Senior Principal	6T	Project Manager I Project Manager II Specialist II Specialist III	\$ 352.00	\$ 236.00	\$ 210.00
Principal Consultant	5	Programmer/Analyst II Project Manager I Specialist I Specialist II	\$ 308.00	\$ 207.00	\$ 185.00
Senior Consultant	4	Programmer/Analyst I Programmer/Analyst II Specialist I	\$ 253.00	\$ 170.00	\$ 150.00
Staff Consultant	3	Programmer/Analyst I Associate Consultant	\$ 220.00	\$ 149.00	\$ 130.00
Additional Onsite Resources					
RDC Principal Consultant	rdcpri	Programmer/Analyst I	\$ 308.00	\$ 207.00	\$ 175.00
RDC Senior Consultant	rdcsen	Programmer/Analyst II Specialist I	\$ 253.00	\$ 170.00	\$ 145.00
RDC Staff Consultant	rdcstf	Specialist I Specialist II Associate Consultant	\$ 220.00	\$ 149.00	\$ 125.00
Technical Studio Architect	tsan		\$ 150.00	\$ 135.00	\$ 100.00
Sr. Production Studio Consultant	spscn		\$ 125.00	\$ 113.00	\$ 85.00
Production Studio Consultant	pscn		\$ 100.00	\$ 90.00	\$ 65.00
Additional Remote Resources					
Technical Studio Architect	tsan		\$ 75.00	\$ 68.00	\$ 50.00
Sr. Production Studio Consultant	spscn		\$ 62.50	\$ 56.00	\$ 40.00
Production Studio Consultant	pscn		\$ 50.00	\$ 45.00	\$ 30.00

Notes:

1. A blended staffing approach (including remote resources) may be used to reduce average rates.
2. Above rates do not include travel & living expenses. Reimbursement to Oracle for any travel costs relating to the provision of consulting services pursuant to the terms hereof shall be pursuant to the terms and at the ceiling rates specified by the State Comptroller of New York State employees classified as "management confidential", which terms and rates are subject to periodic revision.
3. State will be invoiced for actual time spent performing the services.
4. Annual rates will be as follows (beginning from date of contract execution):
 - a. Year 1 – rate card above
 - b. Year 2 – rate card above
 - c. Year 3 – rate card above
 - d. Year 4 - year 3 rate card plus 3%
 - e. Year 5 - year 4 rate card plus 3%
 - f. Year 6 - year 5 rate card plus 3%
 - g. Year 7 - year 6 rate card plus 5%
 - h. Year 8 - year 7 rate card plus 5%
 - i. Year 9 - year 8 rate card plus 5%
 - j. Year 10 - year 9 rate card plus 5%

ORACLE CONSULTING JOB TITLE - NYS CLASSIFICATION MAPPING

NYS Classification	Oracle Grade Levels that meet NYS Criteria			
Project Manager I	6T	5		
Project Manager II	7	6M	6T	
Project Manager III	9	8	7	
Programmer/Analyst I	4	rdcstf	3	
Programmer/Analyst II	5	4	rdcsen	
Specialist I	5	4	rdcpri	rdcsen
Specialist II	6M	6T	5	rdcpri
Specialist III	7	6M	6T	
Associate Consultant	3	rdcstf		

ORACLE JOB TITLE DESCRIPTIONS

Sr. Practice/Tech Director (9) - 10-12 years overall experience in functional or technical role. Directs and ensures the implementation of operational policies through subordinate managers. Interacts internally and externally with executive management requiring negotiation of difficult matters to influence policy. A BS or BA in related fields. Seven years experience in multi-dimensional issue resolution. Project management experience. Ability to lead large projects and teams. Ability to communicate effectively.

Practice/Tech Director (8) - 10-12 years overall experience in functional or technical role. Assists in the development of short, medium, and long term plans to achieve strategic objectives. Regularly interacts across functional areas with senior management or executives to ensure unit objectives are met. A BS or BA in related fields. Three years experience in multi-dimensional issue resolution. Ability to lead large projects and teams. Ability to communicate effectively.

Practice/Tech Manager (7) - 7-9 years overall experience in functional or technical role. Manages and controls activities in multi-functional areas of sections. Ensures appropriate operational planning is effectively executed to meet Corporate requirements. A BS or BA in related fields. Three years experience in multi-dimensional issue resolution. Project management experience. Ability to communicate effectively. Ability to build rapport with team members and clients. Assignments have been progressively more responsible.

Managing Principal (6M) - 7-9 years overall experience in functional or technical role. Manages and controls activities in multi-functional areas of sections. Ensures appropriate operational planning is effectively executed to meet Corporate requirements. A BS or BA in related fields. Three years experience in multi-dimensional issue resolution. Project management experience. Ability to communicate effectively. Ability to build rapport with team members and clients. Assignments have been progressively more responsible.

Senior Principal (6T) - 7-9 years overall experience in functional or technical role. A BS or BA in related fields. Two years experience in multi-dimensional issue resolution. Ability to communicate effectively. Ability to build rapport with team members and clients.

Principal Consultant (5) - 5-7 year overall experience in functional or technical role. A BS or BA in related fields. Two years experience in multi-dimensional issue resolution. Ability to communicate effectively. Ability to build rapport with team members and clients.

Senior Consultant (4) - 3-6 years overall experience in functional or technical role. A BS or BA in related fields. One year experience in multi-dimensional issue resolution. Ability to communicate effectively and build rapport with team members and clients.

Staff Consultant (3) - 1-3 years overall experience in functional or technical role. A BS or BA in related fields. One year experience in multi-dimensional issue resolution. Ability to communicate effectively and build rapport with team members and clients.

RDC Principal Consultant (rdcpri) - 5-7 year overall experience in functional or technical role. A BS or BA in related fields. Two years experience in multi-dimensional issue resolution. Ability to communicate effectively. Ability to build rapport with team members and clients.

RDC Senior Consultant (rdcsen) - 3-6 years overall experience in functional or technical role. A BS or BA in related fields. One year experience in multi-dimensional issue resolution. Ability to communicate effectively and build rapport with team members and clients.

RDC Staff Consultant (rdcstf) - 1-3 years overall experience in functional or technical role. A BS or BA in related fields. One year experience in multi-dimensional issue resolution. Ability to communicate effectively and build rapport with team members and clients.