

**New York State Minority and Women-Owned Business Enterprise (MWBE) Program  
Waivers/Approved Utilization Plans**

**Agency Name:** NYS Office of Information Technology Services

**Date:** 2/15/2024

**Agency Contact:**

**Name:** Supplier Diversity  
**Title:** Procurement and Contracts Support  
**Email Address:** [supplierdiversity@its.ny.gov](mailto:supplierdiversity@its.ny.gov)

**ESD Version Update, include column H and column J information occurring after 11.08.2023.**

**(1) Description of Contract Scope Includes:**  
 Construction  
 Non Construction  
 Commodities  
 Services  
 Services and Commodities

**(2) Description of Approved Waiver Includes:**  
 Lack of MWBE firms available  
 MWBE firms were non responsive to solicitations  
 Insufficient subcontracting opportunities  
 Specialized work/knowledge/equipment required  
 Location impacted availability  
 MWBE firms responded to solicitation but declined to bid  
 Change in budget and/or project phasing limited the scope for subcontracting  
 Change in timeline affected MWBE utilization and availability  
 MWBE bid(s) were too high compared to non-MWBE  
 No MWBE waiver requested  
 Other

**(3) Description of Denied Waiver Includes:**  
 Sub contracting opportunities available  
 MWBE vendor availability  
 Lack of good faith effort (GFE)  
 Inadequate documentation

Contract Number	Prime Contractor Name	Contract term dates	Contract Amount	(1) Description of Contract Scope	MWBE Certified Subcontractor Name	(1) Description of Subcontract scope	Waiver Requested effective 11.08.2023	(2) Description of Approved Waiver	(3) Description of Denied Waiver - effective 11.08.2023
C000355	Rocket Software Inc	8/23/2013-9/30/2023	\$950,821.95	Commodities		Commodities		Specialized work/knowledge/equipment required	
C000380	Crown Castle Fiber, LLC fka Lightower Fiber Networks II LLC	5/12/2015-5/11/2025	\$120,000.00	Commodities		Commodities		Specialized work/knowledge/equipment required	
C000460	Everbridge Inc	7/01/2017-12/31/2024	\$10,858,750.00	Services		Services		Specialized work/knowledge/equipment required	
C000463	IBM	7/01/2019-6/30/2024	\$51,893,977.80	Services	eclaro International, Inc.-MBE MVP Consulting Plus Inc - WBE	Services		No MWBE waiver requested	
C000474	22nd Century Technologies Inc	11/02/2018-4/30/2025	\$19,934,250.00	Services	UTC Associates Inc - MBE Universal Technologies - WBE	Services		Other	
C000475	Convergeone Inc	11/15/2018-6/17/2024	\$7,624,086.15	Services		Services		Specialized work/knowledge/equipment required	
C000498	Kyndryl Inc	09/01/2021-9/23/2023	\$2,190,213.87	Services		Services		Other	
C000521	Control Network Communications Inc	8/23/2018-8/22/2028	\$3,084,128.00	Services		Services		Specialized work/knowledge/equipment required	
C000538	John W Danforth Company	5/16/2019-5/15/2024	\$1,020,000.00	Services	OCM Construction Inc - MBE ABR Wholesalers Inc - WBE Kondra & Jaquin Enterprises Inc - WBE	Services		Lack of MWBE firms available	
C000553	Deny Adelman - Working Knowledge LLC	12/21/2018-12/20/2023	\$248,260.87	Services		Services		Specialized work/knowledge/equipment required	
C000554	Tele Data Com Inc	12/21/2018-12/20/2023	\$506,632.25	Services		Services		Specialized work/knowledge/equipment required	
C000555	Interface Cable Assemblies and Services Corporation	12/21/2018-12/20/2023	\$461,621.00	Commodities	Third Wave Information Technologies LLC - MBE Montana Datacom Inc - WBE	Services		No MWBE waiver requested	
C000556	Coranet Corp	12/21/2018-12/20/2023	\$2,509,966.00	Services		Services		Specialized work/knowledge/equipment required	
C000558	Coranet Corp	1/18/2019-1/17/2024	\$339,312.18	Services		Services		Specialized work/knowledge/equipment required	
C000559	GM Data Communications	1/18/2019-1/17/2024	\$291,237.95	Services	Montana Datacom Inc - WBE	Services		Insufficient subcontracting opportunities	
C000567	The Sanborn Map Company Inc	1/10/2020-1/09/2025	\$7,000,000.00	Services	Robinson Aerial Surveys - MBE GdB Geospatial LS, P.C. - WBE	Services		No MWBE waiver requested	
C000596	Sevenfifty Technologies Inc	7/1/2021-1/31/2025	\$150,340.00	Services		Services		Specialized work/knowledge/equipment required	
C000598	Meridian IT Inc	10/1/2019-9/30/2024	\$974,969.70	Services		Services		Specialized work/knowledge/equipment required	
C000599	Open Water Solutions LLC	10/1/2019-9/30/2024	\$1,722,278.35	Services		Services		No MWBE waiver requested	
C000600	Granite Telecommunications LLC	10/01/2019-9/30/2024	\$1,225,061.84	Services		Services		Specialized work/knowledge/equipment required	
C000601	Adirondack Cabling Inc	12/04/2019-12/03/2024	MSA Network Cabling - RFQ	Services	Argent Associates Inc - MBE Schupps Line Construction - WBE	Services		No MWBE waiver requested	
C000602	Anixter Inc	12/04/2019-12/03/2024	MSA Network Cabling - RFQ	Services	Right Price Companies - MBE Argent Associates Inc - WBE	Services		No MWBE waiver requested	
C000603	Comalli Group Inc	12/04/2019-12/03/2024	MSA Network Cabling - RFQ	Services	Argent Associates Inc - MBE Schupps Line Construction - WBE	Services		No MWBE waiver requested	
C000604	Capital Region Communications Corp	12/04/2019-12/03/2024	MSA Network Cabling - RFQ	Services	Unique Comp Inc - MBE Schupp's Line Construction Inc - WBE	Services		No MWBE waiver requested	
C000605	EIA Datacom Inc	12/04/2019-12/03/2024	MSA Network Cabling - RFQ	Services	ESC Cabling - MBE Montana Datacom Inc - WBE	Services		No MWBE waiver requested	

C000606	Falcon Data Networks LLC	12/04/2019-12/03/2024	MSA Network Cabling - RFQ	Services	Schupp's Line Construction Inc - WBE Venus Power-Com Supply - WBE	Services		No MWBE waiver requested
C000607	Garnet Technology Solutions Inc	12/04/2019-12/03/2024	MSA Network Cabling - RFQ	Services	Customer Equipment Services LLC - WBE Schupp's Line Construction Inc - WBE	Services		MWBE firms were non responsive to solicitations
C000608	GM Data Communications Inc	12/04/2019-12/03/2024	MSA Network Cabling - RFQ	Services	CitiTech Computer Services - MBE Montana Datacom Inc - WBE	Services		No MWBE waiver requested
C000609	Graybar Electric Company Inc	12/04/2019-12/03/2024	MSA Network Cabling - RFQ	Services		Services		Specialized work/knowledge/equipment required
C000610	Hoefler Communications Inc	12/04/2019-12/03/2024	MSA Network Cabling - RFQ	Services	Tony Baird Electronics Inc - MBE MEG Control Products - WBE	Services		No MWBE waiver requested
C000611	ICAS Corp	12/04/2019-12/03/2024	MSA Network Cabling - RFQ	Services	Third Wave Information Technologies LLC - MBE Montana Datacom Inc - WBE	Services		No MWBE waiver requested
C000612	LA Technology Group LLC	12/04/2019-12/03/2024	MSA Network Cabling - RFQ	Services	Everyday Technology Services LLC - MBE	Services		MWBE firms responded to solicitation but declined to bid
C000613	Mason Technologies Inc	12/04/2019-12/03/2024	MSA Network Cabling - RFQ	Services	Vasquez Network Integration LLC - MBE Mason Technologies Inc - WBE	Services		No MWBE waiver requested
C000614	Matrix Acquisition Group LLC	12/04/2019-12/03/2024	MSA Network Cabling - RFQ	Services		Services		No MWBE waiver requested
C000615	StarCom Communications Services Inc	12/04/2019-12/03/2024	MSA Network Cabling - RFQ	Services	Montana Datacom Inc - WBE	Services		No MWBE waiver requested
C000616	Tele Data Com Inc	12/04/2019-12/03/2024	MSA Network Cabling - RFQ	Services		Services		Specialized work/knowledge/equipment required
C000617	Tri-Tech Communications Inc	12/04/2019-12/03/2024	MSA Network Cabling - RFQ	Services	A Tech Electrical Enterprises - MBE Labco Electrical - MBE Montana Datacom Inc - WBE	Services		No MWBE waiver requested
C000618	Twinstare Voice Data Video Inc	12/04/2019-12/03/2024	MSA Network Cabling - RFQ	Services	Abitronix LLC - MBE Twinstare Voice Data Video Inc - WBE	Services		No MWBE waiver requested
C000623	Unisys Corporation	1/01/2021-12/31/2025	\$82,911,097.00	Services	MVP Consulting Plus - MBE	Services		Specialized work/knowledge/equipment required
C000632	Currier McCabe And Associates Inc dba CMA Consulting Services	2/27/2020-2/26/2027	IES MSA - RFQ	Services	Technology Professionals Group Inc dba Cloud and Things - MBE Currier McCabe And Associates Inc dba CMA Consulting Services - WBE Documentation Strategies Inc - WBE	Services		No MWBE waiver requested
C000633	Experis US Inc	2/27/2020-2/26/2027	IES MSA - RFQ	Services	Tetrus Corporation - MBE Abator Information Services Inc - WBE Radiant Resources Inc - WBE	Services		No MWBE waiver requested
C000634	GCOM Software LLC	2/27/2020-2/26/2027	IES MSA - RFQ	Services	Innovex Consulting LLC - MBE Proquadrant LLC - MBE Seven Seas Technologies Inc dba S2Tech - MBE Technology Professionals Group Inc dba Cloud and Things - MBE ACS Consultancy Services Inc - WBE ComputerVisions LLC - WBE Tomorrow Partners - LLC - WBE	Services		No MWBE waiver requested
C000635	GENESYS Consulting Services Inc	2/27/2020-2/26/2027	IES MSA - RFQ	Services	ACS Consultancy Services Inc - MBE GENESYS Consulting Services Inc - WBE	Services		No MWBE waiver requested
C000636	Kyndryl Inc	12/10/2021-2/25/2027	IES MSA - RFP	Services	Total Quality Associates - WBE	Services		No MWBE waiver requested

C000637	Infopeople Corporation	2/27/2020-2/26/2027	IES MSA - RFQ	Services	Beautiful Brains - MBE Global IT Solutions USI Inc - MBE Infopeople Corporation - MBE Journee Technology Staffing Inc dba Journee Construction - MBE Peak Technology Solutions Inc - MBE ST Consulting International Inc - MBE SYNERGISTICS Systems Inc dba Synergisticit - MBE Ann Enterprises Inc dba Ann Solutions.com - WBE Allied Personnel Services Inc dba Green Staff NY - WBE Atria Consulting LLC - WBE Citadel NY Inc - WBE Donia & Associates LLC dba Donia - WBE KRP Holdings LLC dba Soteria-IT - WBE Repeat Business Systems Inc - WBE	Services		No MWBE waiver requested
C000638	MVP Consulting Plus Inc	2/27/2020-2/26/2027	IES MSA - RFQ	Services	Sanghi Consulting Inc - MBE Technology Professionals Group dba Cloud and Things - MBE Documentation Strategies Inc - WBE MVP Consulting Plus Inc - WBE	Services		No MWBE waiver requested
C000639	MISICOM INC	4/01/2021-2/26/2027	IES MSA - RFQ	Services	Knowledge Builders Inc - MBE Abrahams Consulting LLC - WBE	Services		No MWBE waiver requested
C000640	PSI International Inc	2/27/2020-2/26/2027	IES MSA - RFQ	Services	Sanghi Consulting Inc - MBE Edge Government Solutions LLC - WBE	Services		No MWBE waiver requested
C000641	Q.E.D. Inc dba QED National	2/27/2020-2/26/2027	IES MSA - RFQ	Services	UAO Enterprises Inc - MBE Q.E.D. Inc dba QED National - WBE	Services		No MWBE waiver requested
C000642	Spruce Technology Inc dba Spruce Technology Group	2/27/2020-2/26/2027	IES MSA - RFQ	Services	Datrose Inc - MBE Spruce Technology Inc dba Spruce Technology Group - MBE Chaercon Systems Inc - WBE Radiant Resources Inc - WBE	Services		No MWBE waiver requested
C000643	TEKsystems Inc	2/27/2020-2/26/2027	IES MSA - RFQ	Services	Unique Comp Inc - MBE IT Resource Solutions.Net Inc - WBE	Services		No MWBE waiver requested
C000644	Raj Technologies Inc	2/27/2020-2/26/2027	IES MSA - RFQ	Services	Raj Technologies Inc - MBE Knowledge Builders Inc - WBE	Services		No MWBE waiver requested
C000655	Accenture LLP	10/01/2020-9/30/2025	IES MSA - RFQ	Services	Diversified Systems Inc - MBE E93 Consulting - MBE Bronner Group LLC - WBE Karp Strategies LLC - WBE Protek Information Technology Services - WBE	Services		No MWBE waiver requested
C000656	CSRA State and Local Solutions LLC	10/01/2020-9/30/2025	IES MSA - RFQ	Services	Brijlent LLC - MBE Unique Comp Inc - MBE Bristan Inc - WBE Experienced Recruiting Partners LLC - WBE Genesys Consulting Services Inc - WBE	Services		No MWBE waiver requested
C000657	Deloitte Consulting LLP	10/01/2020-9/30/2025	IES MSA - RFQ	Services	4 Consulting Inc - MBE Sanghi Consulting Inc - MBE Technology Professional Group Inc, DBA Clouds and Things - MBE VenTek Inc - MBE Brijlent LLC - WBE Currier McCabe and Associates Inc dba CMA Consulting Services - WBE Protek IT Services LLC - WBE	Services		No MWBE waiver requested
C000658	GCOM Software LLC	10/01/2020-9/30/2025	IES MSA - RFQ	Services	Proquadrant LLC - MBE Seven Seas Technologies Inc dba SZTech - MBE Tomorrow Partners - WBE	Services		No MWBE waiver requested
C000659	NTT Data Inc	10/01/2020-9/30/2025	IES MSA - RFQ	Services	Technology Professionals Group Inc dba Cloud and Things - MBE Vistrada LLC - MBE Abrahams Consulting LLC - WBE V Group Inc - WBE	Services		No MWBE waiver requested

C000660	Optuminsight Inc	10/01/2020-9/30/2025	IES MSA - RFQ	Services	Acube Consulting Inc - MBE Albany Information Technology Group LLC - MBE Unique Comp Inc - MBE IT Resource Solutions.Net Inc - WBE Precision Transcription LLC - WBE Protek Information Technology Services - WBE	Services		No MWBE waiver requested
C000661	Spruce Technology Inc dba Spruce Technology Group	10/01/2020-9/30/2025	IES MSA - RFQ	Services	Musewerx - MBE Brijlent LLC - WBE Chaercon Systems Inc - WBE RCI Technologies - WBE Radiant Resources Inc - WBE	Services		No MWBE waiver requested
C000662	Unisys Corporation	10/01/2020-9/30/2025	IES MSA - RFQ	Services	MVP Consulting Plus Inc - MBE Brijlent LLC - WBE Documentation Strategies - WBE	Services		No MWBE waiver requested
C000663	Infosys Public Services Inc	10/01/2020-9/30/2025	IES MSA - RFQ	Services	Stellar Services - MBE Brijlent LLC - WBE	Services		No MWBE waiver requested
C000671	Zones, LLC	12/20/2022-12/19/2027	35,509,200.00	Services	MVP Consulting Plus Inc - WBE	Services	Yes	Specialized work/knowledge/equipment required
C000675	Adesta, LLC	7/08/2021-7/07/2031	\$9,088,768.85	Services	On The Mark Utility Locating Services, Inc. - MBE Schupps Line Construction Inc - WBE	Services		No MWBE waiver requested
C000676	Agilant Solutions Inc	8/18/2022-8/17/2027	\$6,485,257.72	Services	Agilant Solutions Inc - MBE	Services		Specialized work/knowledge/equipment required
C000690	Kyndryl, Inc.	1/1/2022-6/30/2024	\$23,833,280	Services	eclaro International, Inc.-MBE MVP Consulting Plus Inc.-WBE	Services		No MWBE waiver requested
C000721	EXTERNETWORKS INC	8/18/2022 - 8/17/2027	\$14,727,561.86	Services	Externetworks Inc. - MBE	Services		No MWBE waiver requested
CM3006	KPMG	7/15/2019-7/14/2024	\$13,026,868.00	Services	Tekizma Inc - MBE SaQus LLC - WBE Total Quality Associates Inc - WBE	Services		Change in budget and/or project phasing limited the scope for subcontracting
C002275	WINDSTREAM HOLDINGS II LLC	9/1/2020-9/7/2022	\$540,681.36	Services		Services		Specialized work/knowledge/equipment required
C002276	WINDSTREAM HOLDINGS II LLC	9/1/2020-9/7/2022	\$7,200.00	Services		Services		Specialized work/knowledge/equipment required
PB085AC	Deloitte Consulting LLP	1/15/2021-02/14/2024	\$11,886,048.50	Services	4 Consulting Inc - MBE Technology Professional Group Inc, DBA Clouds and Things - MBE Sanghi Consulting Inc - MBE VenTek Inc - MBE Currier, McCabe and Associates Inc dba CMA Consulting Services - WBE Protek Information Technology Services - WBE	Services		No MWBE waiver requested
PB085AD	Deloitte Consulting LLP	9/12/2022-3/11/2024	\$5,388,572.01	Services	Skyline Connections -MBE Protek IT Services - WBE	Services		No MWBE waiver requested
PN691AD	NYSTEC	6/13/2022-7/31/2024	\$865,373.80	Services	Technology Professionals Group Inc dba Cloud and Things - MBE Genesys Consulting Services, Inc. - WBE	Services		Specialized work/knowledge/equipment required
PN691AF	NYSTEC	12/15/2022 - 12/14/2023	\$239,822.24	Services	Technology Professionals Group Inc dba Cloud and Things - MBE Albany Information Technology Group, LLC-MBE	Services		Specialized work/knowledge/equipment required
PN691AG	NYSTEC	1/1/2023 - 12/31/2024	\$301,720.00	Services	Genesys Consulting Services - WBE	Services		Specialized work/knowledge/equipment required
PN691AH	NYSTEC	1/1/2023- 12/31/2024	\$577,582.24	Services	Technology Professionals Group Inc dba Cloud and Things - MBE	Services		Specialized work/knowledge/equipment required
PN691AI	NYSTEC	04/01/2023 - 3/31/2026	\$743,766.44	Services	Technology Professionals Group Inc dba Cloud and Things - MBE	Services		Specialized work/knowledge/equipment required
T000685	IBM	1/25/2021-3/19/2024	\$42,230,992.11	Services		Services		Specialized work/knowledge/equipment required